

POSitive



FOR BUSINESS

INNOVATIVE RETAIL POINT OF SALE SOLUTIONS

POSitive For Business is an innovative, easy to use retail solution designed to centralize multi-channel selling through your store and website. PFB can improve the performance, reliability and transaction efficiency of your business, reducing staff errors and shrinkage.

POSitive For Business excels in thousands of businesses worldwide. Boasting an impressive list of features, PFB allows you to do everything from making a sale, printing barcoded price labels, creating purchase orders, seasonal re-ordering, to customer loyalty and marketing. Loaded with reports for stock, sales, profits, taxes, customers, suppliers, employees and much more, you can be sure POSitive For Business will give you the information you need to run your business successfully.

Maximize Profits
Improve Efficiency



MAIN FEATURES:

- ⇒ **Stock Control**
- ⇒ **POS Transactions**
- ⇒ **Invoicing Tools**
- ⇒ **Customer Controls**
- ⇒ **Sales & Promotions**
- ⇒ **Employee Control**
- ⇒ **Purchase Orders**
- ⇒ **Reports & Data**
- ⇒ **Web Reporting***
- ⇒ **SMS-Text Marketing***
- ⇒ **E-Commerce**
- ⇒ **Multi-Site Capable**
- ⇒ **Gift and Chip Cards**
- ⇒ **Support Options**
- ⇒ **Sage Link**
- ⇒ **Work with PDA**
- ⇒ **Payment Processing**
works with Worldpay and PaymentSense

POS Transactions

With a customizable touch screen, PFB makes the sales process quick and easy. PFB's smart search allows for fast customer sales, enhancing loyalty. Split payment, advanced invoice printing and routing, simplify the sales process.

Customer Management

Track customer purchases and use for loyalty and marketing programs. PFB offers unlimited customer profiles with a complete invoice history and the ability to quickly search by account number, phone number or name. Assign one of six pricing levels or an automatic discount to each customer.

Stock Control

PFB provides live and accurate stock tracking for an unlimited number of inventory items, which can be standard hard and soft goods, and intangible items like service and labor. Returned, used and trade-in items are also controlled.

POSitive Remote

This is the citrix style remote/cloud access to run PFB on laptops, tablets etc. depending on remote users required.

Sales & Promos

Configure multiple sales events and schedule them to automatically start at your convenience. PFB also has extensive multi-buy and mix n' match options. Increase sales with suggested accessories and tag-alongs. Coupon management is also built in.



Purchase Orders

Unlimited supplier and products can be maintained. Stock requirement lists, immediate cost charge warnings, customer's orders arrival notification and supplier back orders are all handled. E-mail PO's to vendors or create an export file.

Sage Link

Links to Sage Accountancy software.

Invoicing Tools

PFB has many tools that help you to ease the sales process, such as: Multiple hold/retrieve transactions, hold as orders/quotes, flexible pricing, discounts and price overrides, gift cards, age verification, coupons and price/weight in barcode.

Employee Control

Control staff access to all areas of the register and back office through group and individual security settings. There are other useful tools such as a time clock, internal messaging and activity logging that aid in management of your employees.

Reports & Data

With extensive import/export routines, use of data collectors, drill down options, report filtering and over 100 default reports, PFB fits most needs. However, with an SQL database, your data is available to other programs such as MS Office.

POSitive Mobile

This is the PDA scanner application, it has an offline database and can take sales orders (to be recalled at a till), use for stock talking, receiving PO's etc.

Gold Features

You're on the go, and so are your customers. With a POSitive Gold Subscription, stay in touch with your customers and your business wherever you are! **Dashboards:** Dashboards give you an at-a-glance summary of the activity in your business. **SMS-Text Messaging:** Texting is built right into POSitive with your Gold Subscription! Have POSitive text coupons to your customers, or send a text to all of your employees at once. Your customers can text you, or easily find out the hours you're open, or their account balance. **POSitive Anywhere:** Connect to your business from anywhere in the world! Check on sales, tender and pending orders. **Plus, Definable System Alerts, Scheduling and Reminders, and more to come!** (*Gold Features require a Gold subscription.)



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